**Training Plan**

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| Theme | Digitalisation of Business Process: The BPaaS Approach |
| Situation | Participants (CEO, CIO, Business Experts, Consultants) want to get a high-level overview of Digitalisation of business, and want to get some pointer on how to learn more.  This presentation should motivate and make the audience curious about Business Process as a Service. |

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| ***Goals:*** |
| The participants get a first impression of Business Process as a Service as one approach to support the digitalisation of Business Processes |
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| ***Sub-Goals:*** |
| Participants get aware of the disruptive nature of the digital transformation |
| Participants get convinced that focusing on own business is beneficial |
| Participants get introduced to BPaaS Consulting offering |
| Participants get introduced to BPaaS Operation offering |
| Participants get the entry points of CloudSocket |
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Planned Training flow

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| **ID** | **Topic** | **Method** | **Media** | **Sequence** |
| 1 | Motivation | Presentation | Slides,  Newspaper, YouTube | *Gaining awareness with personal attitude and appropriate setting.* |
| 2 | Business Process in the Cloud | Presentation | Slides,  Deliverables,  ADONIS CE,  Marketplace | Using slides to demonstrate the idea or business process as a service.  Use Deliverable D5.2 and following to show concrete business processes.  Use ADONIS CE – download for free – and import the business processes to show, edit, create business processes.  Use the demo Marketplace – contact YMENS – to demonstrate the idea of BPaaS on a market place.  Use the CloudSocket YouTube videos to discuss |
|  | Sample:  Sending Christmas Cards | Presentation | Slides | * For project ideal, as there was not discussion on deadline extension as Christmas was on the 24.12. * Simple sample that is easy to follow, but issues can be explained quite simple:   + Uploading image – who checks that image is legal   + Upload text – who checks that text is legal   + Uploading email addresses – who checks that data privacy is ensured.   + Sending emails – consuming IT resources – all at the same time at 23.12 although the IT resources are limited and hence email sending needs to be distributed. |
| 3 | First Realisation | Presentation | Slides | Startup Clesgo receives some workflows in the Cloud and needs now to decide, if they provide a BPaaS consulting or BPaaS operation.  Although the aim for BPaaS operation, they start with BPaaS consulting to manage the risks.  ADONIS CE is used to structure the offering.  For further details, which are not in the slides, please contact BWCON.  This realisation in performed in cooperation between CaxMan and CloudSocket, hence additional information can be found on https://www.caxman.eu/. |
| 4 | Conclusion | Presentation | Slides | * Business Processes in the focus of the digital transformation |

Overall Demonstration:

* <https://www.youtube.com/watch?v=9i17BPAw-B8>
* <https://www.youtube.com/watch?v=kHzwH5RMR20>

Marketplace:

* <https://www.youtube.com/watch?v=GeDKVHqXpbY&list=PLZVFNQ-78g4XQ0F7ISb9-uZ6BylYL5R8l&index=2>
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BPaaS Designer:

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